

Enavate Partner Services



THE Partner for Dynamics Partners

With customers moving to the cloud and to subscription-licensing models, partners must embrace digitally enhanced products, services and experiences to prevent customer attrition and deliver the best experience and solutions possible. Enavate Partner Services has more than 19 years of experience helping Independent Software Vendors (ISVs), System Integrators (SIs) and Value-

Added Resellers (VARs) across the globe. Our skilled team and competence has earned us Microsoft Gold Certified Partner status and as a designated Microsoft ISV Development Center our team provides a full life cycle of services around Dynamics 365 and Azure.

Your One-Stop Microsoft Partner Shop

BUILD

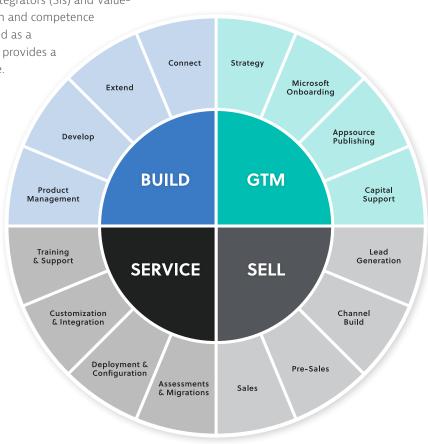
We can work with you throughout your product life cycle, from the gem of an idea to project assessment to product release. Or we can work with you only on the phases for which you need extra support to complete. With our expertise and consultative approach, we'll help you successfully complete a seamless, inspiring product build.

GO TO MARKET (GTM)

When you're ready to take your product to market, we can collaborate with you on your big-picture plans with strategic consulting and capital support. We can also assist you with the detailed work of Microsoft publishing and Microsoft AppSource publishing.

SELL

When you're ready to start selling your product, we'll work with your business on lead generation, channel building and pre-sales support. We can even provide dedicated sales teams so you can build and expand your customer base.



SERVICE

If you need it, we can help. Our additional services ensure you get all the assistance you need from a single partner that knows your business and technology. We can assist with training and support, third-party software integration, migration assessments, data, code and customer migrations, solution maintenance and implementations.

Enavate Partner Services Turns Your Business Needs Into Business Outcomes

BUSINESS NEEDS

BUSINESS OUTCOME

Increase Market Presence

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Growth of Customer Base

Guidance Through Microsoft Ecosystem

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Insights and Success with Microsoft Customer Programs

Legacy System Maintenance

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Customer Satisfaction and Retention

System Data to Determine Cloud Readiness

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Free Cloud Migration Assessment Tool

Efficient Product Delivery

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Ready-to-Go Solution



Curious what an Enavate partnership might look like?