



VISION 2024

Dream It. Believe It. Own It.

ENAVATE[™]

// GREAT OUTCOMES

start with big dreams, a clear vision and a driving passion to exceed your goals."

— Thomas Ajspur, Enavate founder and CEO



OUR WHY

We transform businesses and the lives they touch. To us, it's personal.

OUR HOW

We listen, challenge, collaborate and take action.

OUR WHAT

We offer business management solutions with a fresh perspective.



OUR CORE VALUES

TEAM MEMBERS

We take care of our own.

INNOVATION

We explore, evolve and seek excellence on every level.

RESULTS

We are achievers who set high goals and reach them.

INTEGRITY

We are trustworthy. Our word is our bond.





VISION 2024

Looking forward, we clearly see what Enavate will be on New Year's Eve, 2024. We invite you to read our Vision 2024, and start dreaming with us.



OUR COMPANY

We are a team of thought leaders, innovators and business enthusiasts who remain one step ahead in an ever-changing market. Enavate is a company to emulate. An enduring brand that symbolizes trust and partnership. A fierce competitor with an endless commitment to winning over and delighting clients.

- Enavate is one of the fastest growing technology services companies in the U.S., with more than 5,000 clients across North America and Europe.
- Enavate brings a fresh perspective to ERP implementations. We help organizations get to the cloud, modernize their mission-critical systems and achieve digital transformation.
- We are the go-to partner and the undisputed leader for Microsoft Dynamics and NetSuite ERP implementations in our regions.
- We provide full-stack, repeatable, subscription-based solutions to meet the unique needs of clients in the distribution, manufacturing and professional services industries.
- Enavate is inspiring other companies to change their culture and is used as a real-world case study in business schools across the U.S.



OUR CULTURE

We live our values, we are transparent, and we aren't afraid to try new things. We embrace our failures and learn from them, which is how we become the best. We challenge outdated management structures, corporate cultures and customer experiences that simply don't work anymore. We have redefined the concept of leadership and taken empowerment to a whole new level.

- At Enavate, the words "employee" and "boss" don't exist.
- Our team members, Pod Meisters™ and leaders work in self-directed pods, which have replaced traditional top-down management hierarchies.
- Through a culture of empowerment and shared purpose, our team members have the information and autonomy to make decisions in the best interest of our pods and clients.
- With a focus on complete transparency, we readily share all information with the team and embrace a sense of urgency and accountability with a strong dedication to results.
- Diversity and inclusion are part of our foundation, and every person understands their importance to the team and client success.



OUR TEAM

Working at Enavate is a source of pride. We are a world-class team of high performers and prove that valuing people over profit drives healthy revenue growth. Our team members come to work with the same passion and drive they have for their personal lives, because they are energized and empowered to make decisions.

- Enavate is 3,000 team members strong and widely recognized as a “Great Place to Work.”
- Enavate consistently receives 5-star ratings on Glassdoor and is a sought-after destination for passionate and talented people seeking to realize their full potential.
- From recent college graduates to senior leadership, we offer a world-class recruitment and onboarding experience.
- Team members benefit from individualized career development programs, opportunities for personal growth and mentorship.
- The majority of our innovative ideas and execution plans are created by team members who bring them forward with excitement and are supported to implement them.





OUR PARTNERSHIPS

Well-known for thought leadership, innovation and client impact, we take pride in our mutually beneficial, strategic partnerships with Microsoft, NetSuite and Global Systems Integrators. In addition to being a NetSuite Five Star Partner, Enavate is the dominant Microsoft Dynamics ERP company across the U.S., Canada and Europe.

- We are recognized as Microsoft's Global Partner of the Year.
- Microsoft engages with Enavate strategically, building joint go-to-markets and embedding our services into their strategic plans for business applications.
- We are the go-to partner for building repeatable industry solutions that leverage the Microsoft and NetSuite platforms.
- Enavate is the answer for Global Systems Integrators needing to outsource service and support for their Microsoft Dynamics and NetSuite clients.



OUR CLIENTS

Enavate clients count on us to deliver more than systems implementations and upgrades. We bring a people-first approach to every interaction, with a deep appreciation for how technology impacts business culture and growth.

- Enavate helps organizations achieve digital transformation faster, with fewer hassles, greater efficiencies and better results.
- We are the company of choice for Microsoft and NetSuite clients seeking nothing but the best service and support.
- Our clients regularly invite us to participate in their strategic planning processes, viewing Enavate as a core partner to help them chart their course.



THE ENAVATE EXPERIENCE

The Enavate Experience goes beyond traditional methodologies, blending innovation and agility with empathy, empowerment and personal accountability.

- **Different Mindsets** – Enavate isn't a vendor; we are the partner that listens, challenges and collaborates through the entire process, from pre-sales to post-launch. We celebrate our clients' successes and take pride in helping them reach their goals. Our clients and team members work together as an empowered pod focused on delivering successful business outcomes.
- **Teaming for Performance** – We begin each engagement leveraging The Predictive Index to match the personality profiles and review skill sets of the people being brought together in the implementation pod. This promotes better communication, minimizes conflict and ensures that everyone is working together toward a common goal.
- **Templatized Solutions** – Enavate's *Ground to Cloud* has clients up and running in just three to six months, in a subscription model with no up-front payment. Our approach to ERP implementations has resulted in predictability, repeatability, and most importantly, success, every time.
- **Unbeatable Service and Support** – Clients expect only the best from Enavate. Our 24x7 service and support team balances troubleshooting with big-picture strategy, consistently achieving an industry-best Net Promoter Score of 75. The team is always optimizing solutions and ensuring clients get the best return on their investments.

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