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Rapid Migration: It's Not a Myth…It's a Methodology!

Tuesday, October 11, 2022

Today's Moderator & Panel:

KEVIN ARMSTRONG

Global Strategy Leader

ENAVATE

JENNIFER RANZ

Product Leader

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CHAD SOGGE

EVP

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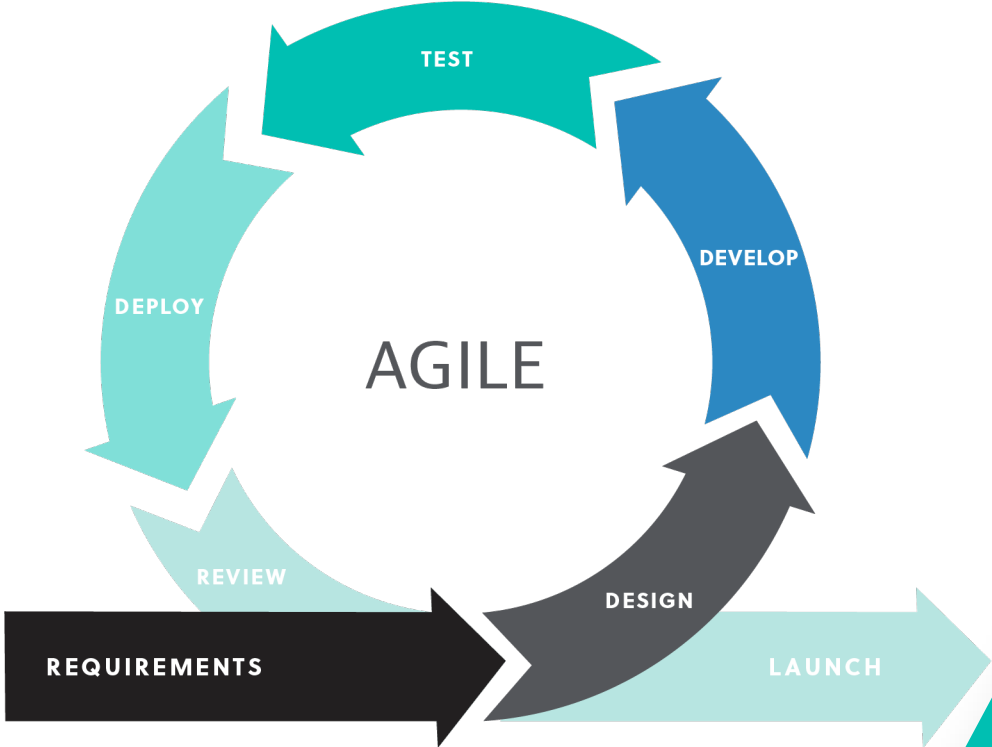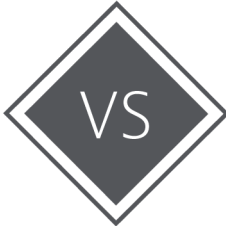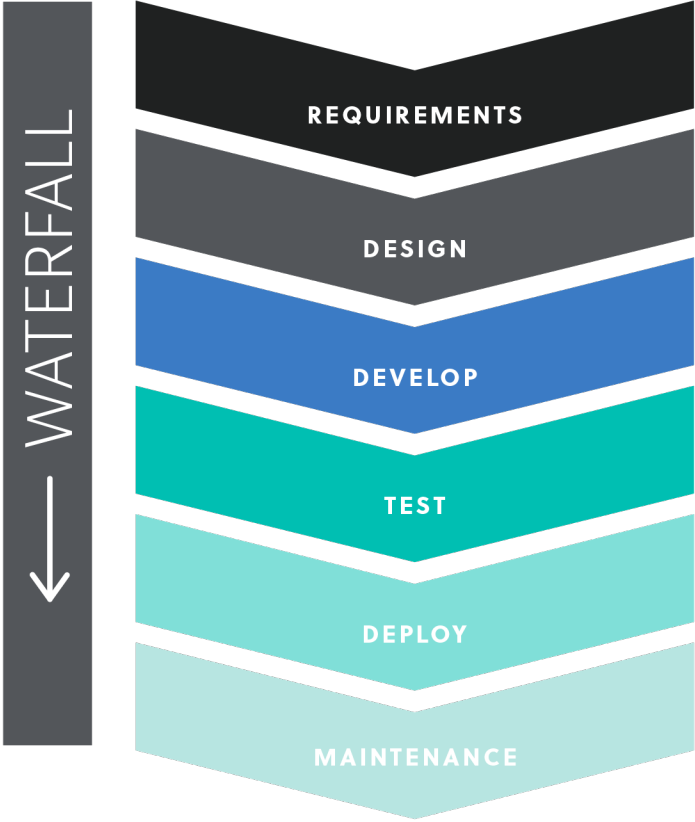**VP Cloud Services**

ENAVATE

The Way We've Been Thinking About Migrations
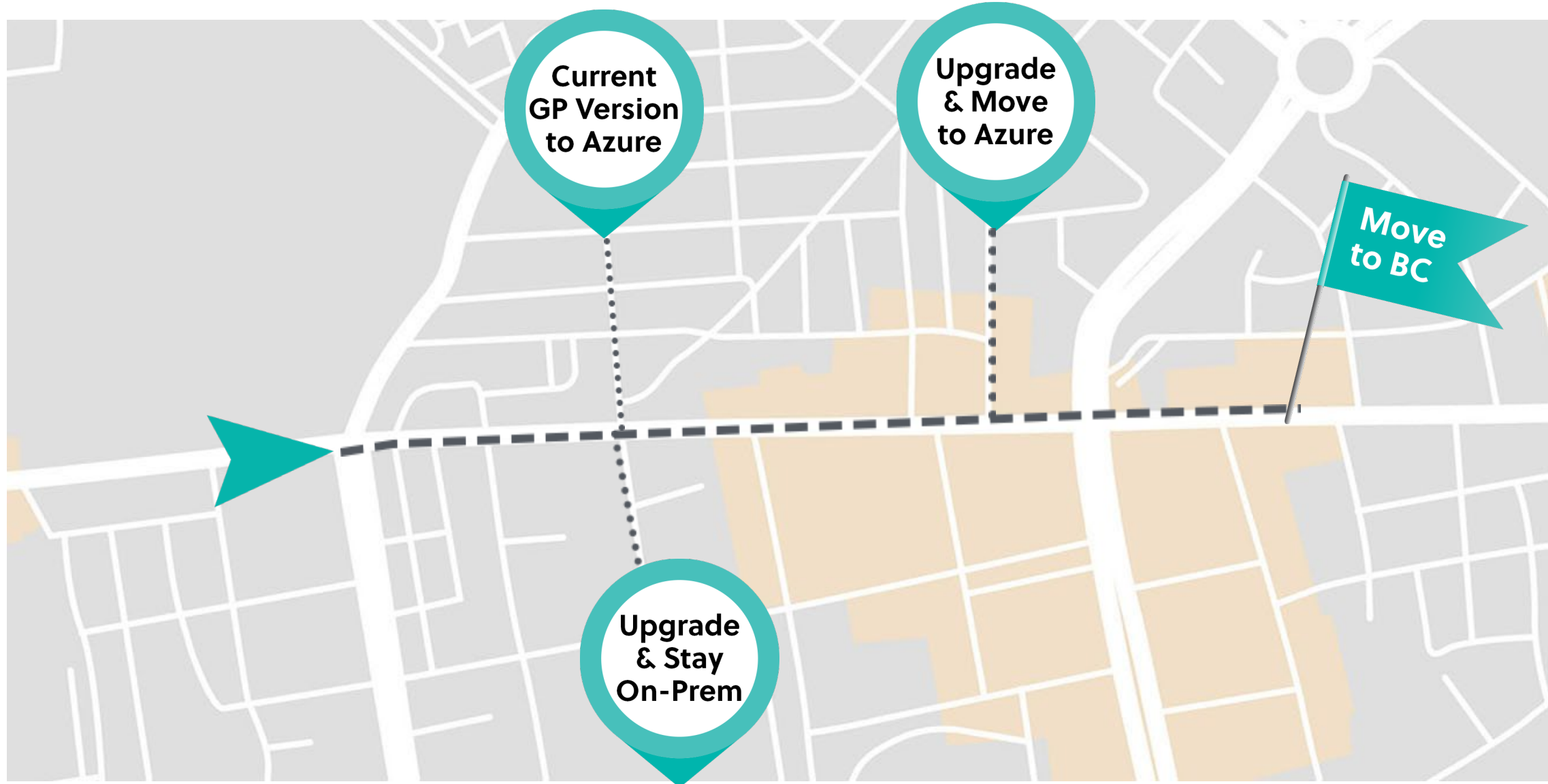
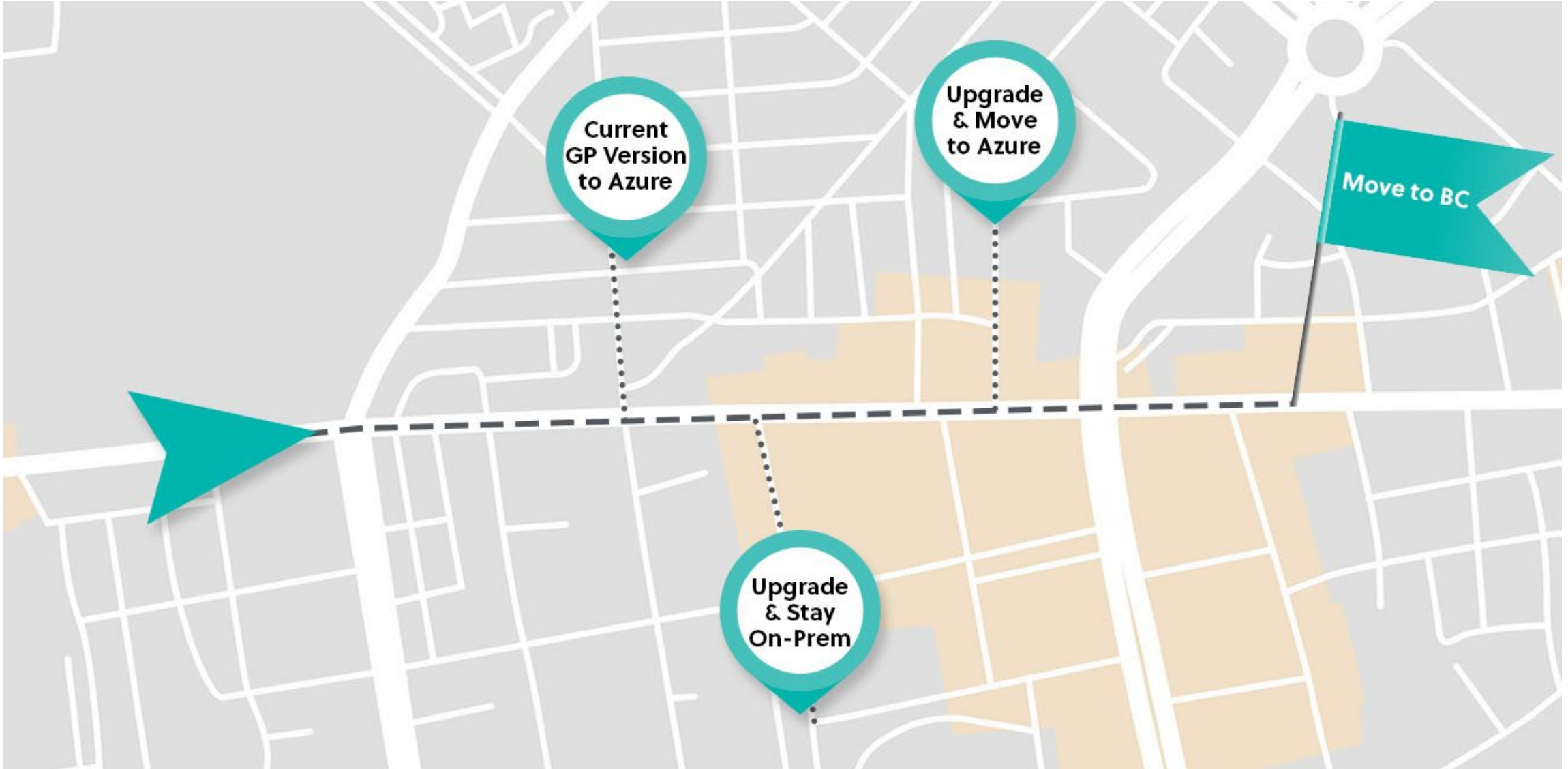It Really Was Hard to Migrate...

The Real Cloud Migration Myths

— **More Risk**

— **More Time**

— **More Disruption**

Your Migration Path - It's Your Choice

Your Migration Path- It's Your Choice

Current GP Version to Azure

PROS

- Low-cost option to gain several cloud benefits include security and IT cost reduction

Upgrade & Stay On-Prem

PROS

- Extend life of GP
- Access to the latest GP features

Upgrade & Move to Azure

PROS

- Extend life of GP
- Access to the latest GP features
- Reduction in IT expenses
- Enhance security
- Improved remote access

Move to BC

PROS

- SaaS ERP – always on the latest version
- Reduction in maintenance expenses
- Reduction in IT expenses
- Enhanced security
- Remote access
- Power BI
- Microsoft 365 integration
- Rationalization of ISVs/integrations

Simplicity of the Cloud Migration Assessment

1	2	3	BENEFITS

Free of charge assessment, completed in less than 5 minutes

No need to logout of GP or have BC licenses

Requires read-only access to GP SQL databases

— **SAVES TIME AND MONEY** on discovery

— **REMOVES GUESSWORK** on your migration path

— **PROACTIVELY ADDRESS** concerns and identifies roadblocks

— **PROVIDES GUIDANCE** on your journey to the cloud and reduces uncertainty

Simplicity of the BC Cloud Migration

1	2	3	BENEFITS

Complete the FREE Assessment:

- Quick/easy tool to run

- Informed decision by taking away risks and unforeseen situations

Define the Scope:

- Verify and validate data from GP to BC

- Look at Initiate, migrate, implement, deploy and Go Live timelines and scheduling

Complete the Migration:

- After the Scope has been defined and agreed; services kickoff

- Training and Support to go Live in Business Central

- **XCELERATE RAPID MIGRATION** Methodology

- **PREDICTABLE FIXED PRICE** approach

- **PHASED APPROACH OPTIONS** based on complexity

Simplicity of Managed ERP in Azure

1	2	3	BENEFITS

Complete the FREE Assessment:

- Quick/Easy tool to run

- Informed decision by taking away risks and unforeseen situations

Managed ERP in Azure Quote Generated

- Includes all costs for capacity, end to end platform management or Azure platform, Operating Systems, and Platform applications such as SQL Server

Execute Cloud Migration

- Environment built and available for testing prior to cutover

- Typical cutover occurs in a single maintenance window with little to no disruption

— **REDUCE RISKS** from aging hardware and older versions Windows Server and SQL Server

— **CLOUD RESILIENCY, SCALE, AND DISASTER RECOVERY** without changes to ERP interface, resulting in little to no end user learning curve

— **PROVIDES A STEPPING STONE** on your journey to the D365 Business Central

Cloud Technology Success Story

INTERNATIONAL RISK MANAGEMENT INSTITUTE (IRMI)

THE CHALLENGE

– High Maintenance of On-Premises Systems

– Lack of Easy Connectivity

– Complexity of on- premise upgrades

– Limitations of Reporting Capabilities

THE SOLUTION

— Microsoft Dynamics 365 Business Central

— Solver BI

— TEAMS

Everybody wants to move to the Cloud. You're getting updated more frequently than with on-premises systems, it's mobile and user friendly."

RON ALLEN
Chief Financial Officer / International Risk Management Institute (IRMI)

WE ALL WANT THE BEST ROUTE TO THE CLOUD!

YOUR NEXT LEVEL DYNAMICS AND CLOUD PARTNER

You Need a Partner Not a VAR

Enavate is a trusted partner for ERP and Cloud implementations you can count on.
We listen, challenge, collaborate and take action.

- Value Add Resellers (VARs) sell you licensing

- True partners offer that AND so much more

- Strategic partnerships foster a true trusted advisor relationship and build
  long-term relationship with clients

- Meaningful discussions, strategic planning, whiteboard sessions to build a
  vision for 2023 and beyond

- Years of successful ERP implementation and Cloud migration experience,
  a partner that can handle the transition
  - Customer service and support
  - Cloud & Microsoft Gold certifications
  - Strategic partnerships with Microsoft, NetSuite, Citrix, ISVs and more

With the right partner, plan and methodology, your team will free themselves of headaches and fear of scope creep & extensive change management.

Check Out Our Next Sessions!

– **Tuesday| October 11 | 2:30 p.m. Coastal 5 - Convention Center, Level 2**

   - Dynamics GP Integration Options- What to do as Scribe Insight Reaches End of Life Cycle

– **Wednesday | October 12 | 3 p.m. Tampa 1 - Convention Center, Level 2**

   - Change is Hard. But Moving from On-Premises to the Cloud Doesn't Have to be with Business Central.

– **Wednesday | October 12 | 3 p.m. Osceola A - Convention Center, Level 2**

   - Surviving the War: When Online Apps Become Real Life Solutions

– **Thursday | October 13 | 9 a.m. Osceola A - Convention Center, Level 2**

   - Sneak Peek: See What GP Processes Look Like in BC

– **Thursday | October 13 | 11:15 a.m. Naples 3 -Convention Center , Level 2**

   - GP to BC: Make Your Move Easy with Microsoft's Enhanced Migration Tool

Visit Enavate (Booth # 1214)

ENTER TO WIN THE NEXT LEVEL GRAND PRIZE OF YOUR CHOICE!
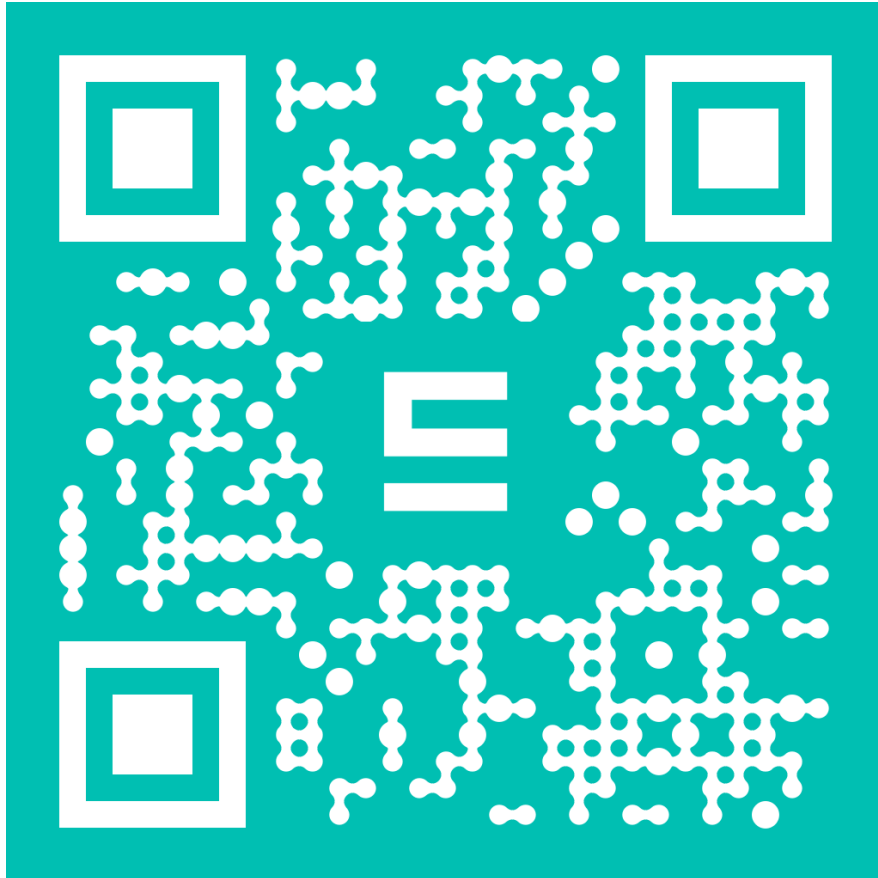
Q&A

Join Our Post Summit Webinar!

GP 2013-2016 versions

Upgrade GP and stay on-prem

Pros:
- Extend life of GP
- Access to the latest GP features

Cons:
- Ongoing IT expenses
- Cost of mandatory updates
- Security vulnerability
- Limited remote access
- Siloed systems

Move to BC SaaS

Pros:
- SaaS ERP – always on the latest version
- Reduction in maintenance expenses
- Reduction in IT expenses
- Enhanced security
- Remote access
- Power BI
- M365 integration
- Rationalization of ISVs/integrations

Cons:
- Initial one-off migration cost

Move current version to the cloud

Pros:
- Low-cost option to gain several cloud benefits incl security and IT cost reduction

Cons:
- Out of mainstream MS GP support
- Falling behind on features/technology
- Limited remote access
- Siloed systems

Upgrade GP and move to the PRIVATE cloud

Pros:
- Extend life of GP
- Access to the latest GP features
- Reduction in IT expenses
- Enhance security
- Improved remote access

Cons:
- Cost of mandatory updates
- Siloed systems
- Falling behind on features/technology
- Siloed systems